## Government Polytechnic Nayagarah

Subject:EM&S

Lesson Plan: 2022-23(5th Semester)

Internal Assessment: 3rd week of November of 2022

Course Duration: 15.10.2022 to22.12.2022

Name Of faculty: Samir Kumar Sethi

**Lecture in Electronics** 

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Date	Week 1	
19.09.22	Week-1	Concept /Meaning of Entrepreneurship, Need of Entrepreneurship
22.09.22		Characteristics, Qualities and Types of entrepreneur, Functions
26.09.22	Week-2	Barriers in entrepreneurship, Entrepreneurs vs Manager
	1	Forms of Business Ownership: Sole proprietorship, partnership forms and others Types of Industries,
		Concept of Start-ups
10.10.22	Week-3	Entrepreneurial support agencies at National, State, District Level (Sources): DIC, NSIC, OSIC, SIDBI, NABARD,
		Commercial Banks, KVIC etc. Technology Business Incubators (TBI) and Science and Technology
	_	Entrepreneur Parks
13.10.22		Business Planning, SSI, Ancillary Units, Tiny Units, Service sector Units, Time schedule Plan,
17.10.22	Week-4	Agencies to be contacted for Project Implementation.
20.10.22		Assessment of Demand and supply and Potential areas of Growth Identifying Business Opportunity, Final
		Product selection
24.10.22	Week-5	Preliminary project report Detailed project report
27.10.22		Techno economic Feasibility Project Viability
31.10.22	Week-6	Definitions of management Principles of management
3.11.22		Functions of management (planning, organizing, staffing, directing and controlling etc.) Level of
		Management in an Organisation.
7.11.22	Week-7	(a)Production management Functions, Activities, Productivity, Quality control, Production Planning and
		control, b) Inventory Management Need for Inventory management, Models/Techniques of Inventory
	_	management.
		Financial Management Functions of Financial management, Management of Working capital, Costing (only
		concept), Break even Analysis. Brief idea about Accounting Terminologies: Book Keeping, Journal entry,
		Petty Cash book, P&L Accounts, Balance Sheets(only Concepts).
14.11.22	Week-8	Marketing Management
		Concept of Marketing and Marketing Management, Marketing Techniques (only concepts), Concept of 4P
47.44.00	-	s (Price, Place, Product, Promotion)
17.11.22		Human Resource Management
		Functions of Personnel Management, Manpower Planning, Recruitment, Sources of manpower, Selection
47.44.22	14/a als 0	process, Method, of Testing, Methods of Training & Development, Payment of Wages
21.11.22	Week-9	Leadership Definition and Need/Importance, Qualities and functions of a leader, Manager Vs Leader, Style of
	1	Leadership (Autocratic, Democratic, Participative)
	-	Motivation
		Definition and characteristics, Importance of motivation, Factors affecting motivation, Theories of
		motivation (Maslow), Methods of Improving Motivation, Importance of Communication in Business, Types
		and Barriers of Communication
	1441-10	Human relationship and Performance in Organization Relations with Peers, Superiors and Subordinates
24.11.22	Week-10	TQM concepts: Quality Policy, Quality Management, Quality system Accidents and Safety, Cause, preventive
28.11.22		measures, General Safety Rules, Personal, Protection Equipment(PPE)
	1	Intellectual Property Rights(IPR), Patents, Trademarks, Copyrights b) Features of Factories Act 1948 with
1.12.22	Week-11	Amendment (only salient points)
	4	Features of Payment of Wages Act 1936 (only salient points), Smart Technology
5.12.22		Concept of IOT, How IOT works Components of IOT, Characteristics of IOT, Categories of IOT
8.12.22	Week-12	Concept of 101, How 101 Works Components of 101, Characteristics of 101, Categories of 101

Applications of IOT- Smart Cities, Smart Transportation, Smart Home,

Smart Healthcare, Smart Industry,

**Question Discussion** 

Smart Agriculture, Smart Energy Management etc.

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Week13

Week-14

12.12.22

15.12.22

19.12.22

22.12.22

Signature of HOD